# Targeting Strategy

To discuss and agree the merits of using the UNC targets as a benchmark for PAC strategic targeting vs AQ at risk numbers and the volume of unread meters as a whole.



## TARGETING STRATEGY

### **For Approval**

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	PC1	PC2	PC3	PC4 M	PC4 A
2020	37%	7%	33%	4%	31%
2021	32%	20%	32%	16%	28%
Variation	-5%	+13%	-1%	+12%	-3%

The percentage (%) of Parties meeting UNC requirements for each meter reading class

	PC1	PC2	PC3	PC4 M
July 2020	72%	54%	40%	34%
July 2021	98%	68%	66%	44%
Variation	16%	14%	26%	10%

Average read performance (%) of Parties under active monitoring



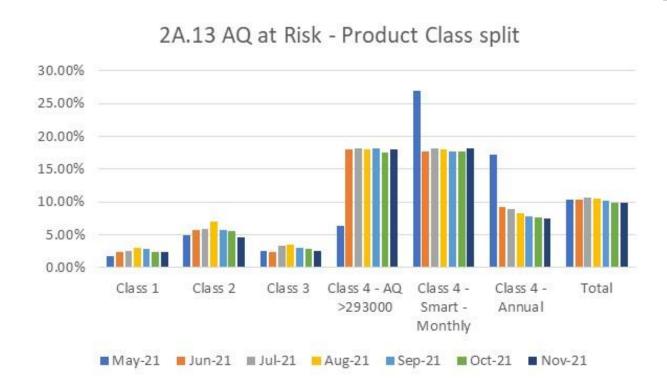
#### **UNC** target

- Decision taken in 2019/2020 by PAC to concentrate efforts based on UNC target.
- Current targeting has seen some gains, however, low levels of parties have achieved UNC target.
- UNC target gives equity to the Performance assurance process.
- Sets the standard for industry and adds to greater settlement accuracy (more reads).

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#### AQ at risk

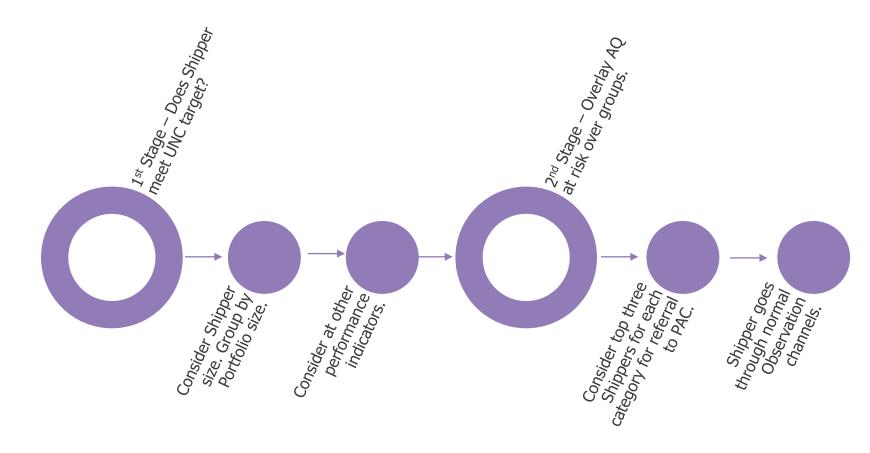
- PAC members have indicated interest in pursuing this as a strategy.
- Would inherently lean more towards large Shippers and I&C sector.
- PAC have come under criticism previously from ICoSS on targeting AQ at risk.
- New strategy will bring different results in the following 12 months and will need time.
- Could drive greater change in this area.



## TARGETING STRATEGY

## **Hybrid Approach**

### Example of hybrid approach





## PAC DECISION ON TARGETING

- PAC are asked to consider the merits and potential drawback of;
  - UNC target as main measure
  - AQ at risk as main measure
  - Hybrid approach

• PAC are asked to agree on a renewed targeting strategy.



# Performance Assurance Techniques

To discuss, review and agree the current application of Performance Assurance Techniques.



# PERFORMANCE ASSURANCE TECHNIQUES

#### **For Approval**

To discuss, review and agree the current application of Performance Assurance Techniques.

Current arrangements asks Shippers to set their own target date for resolution of their PIPs and provide a plan, however, no guidance on this.

#### Plan structure

- Plans are currently requested through letters and can come in the form of a short email or large detailed PDF.
- What could be introduced to provide consistency in the process?



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Current arrangements asks Shippers to set their own target date for resolution of their PIPs and provide a plan, however, no guidance on this.

#### **Target resolution setting**

#### Option 1

- Provide template for a more structured resolution plan including milestones.
- PAC set target dates on a case-by-case basis based on a PAFA recommendation and Shipper attendance at PAC.

#### Option 2

- Provide template for a more structured resolution plan including milestones.
- Shippers continue to set their own resolution dates.

#### Option 3

- Provide template for a more structured resolution plan including milestones.
- Introduce a three-tiered system e.g. 3 months, 6 months and 12 months of resolution and ask Shipper/PAC to select which path they would like to take.



# PERFORMANCE ASSURANCE TECHNIQUES

## **For Approval**

#### **PAFA Recommendation**

Create a more structured Resolution plan template to send alongside observation letter. Setting out key milestones and associated resolution dates to be achieved.

Meetings between party and PAFA on a timetable recommended by PAFA and

Performance Assurance Techniques timetable recommended by PAFA and agreed by PAC.

Shipper pick from three-tiered resolution

system e.g. 3 months, 6 months or 12 months.

Party is asked to attend PAC to update on their status if milestones have not been met at set increments.



## PAC DECISION ON PATS

- PAC are asked to agree on a new process for current Performance Assurance Techniques, including;
  - More guidance on Performance improvement plans?;
  - Template issued to industry parties to complete and send back?;
  - Formular for setting resolution target dates;
  - And utilising incentives on bringing back parties at set milestones to report progress to PAC; or
  - Status quo.

