


# DSC Credit Committee Scorecard – October 2021

| Subject Areas  | Areas to cover  | Monthly RAG   |
|--|---|---|
|  <p>Cash Collection</p> | <ul style="list-style-type: none"> <li>Percentage of Cash Collected by Payment Due Date</li> <li>Percentage of Cash Collected by Payment Due Date +3</li> </ul> | <ul style="list-style-type: none"> <li>92.61% collected by Payment Due Date</li> <li>93.08% collected by Payment Due Date +3</li> <li>Dip in performance attributed a large value invoice not being settled by a customer who is exiting the market.</li> </ul> |
|  <p>Security</p>        | <ul style="list-style-type: none"> <li>Credit Agency Updates</li> </ul>   | <ul style="list-style-type: none"> <li>90% customers secured with a credit rating with Experian or Graydons.8% of customers prepay for services, 2% have fixed security in place (LOC/PCG). 1% on immediate payment terms.</li> </ul>                           |
|  <p>Debt</p>            | <ul style="list-style-type: none"> <li>Failed Users</li> <li>Debt</li> </ul>  | <ul style="list-style-type: none"> <li>3 shippers failed this reporting month. Current debt from these 3 failures totals £5,216.35</li> <li>Total debt of £211,701.46 being pursued through administrators via regular updates.</li> </ul>                      |
|  <p>Escalations</p>    | <ul style="list-style-type: none"> <li>Escalations to Committee</li> </ul>  | <ul style="list-style-type: none"> <li>No escalation to committee this reporting month.</li> </ul>  |
|  <p>Invoicing</p>     | <ul style="list-style-type: none"> <li>Invoicing Issues</li> <li>Late Paid Interest</li> </ul>  | <ul style="list-style-type: none"> <li>No invoicing issues reported.</li> <li>13 Late Payment Invoices issued for invoices paid late in October with a financial value of £1,387.24</li> </ul>  |
|  <p>Outlook</p>       | <ul style="list-style-type: none"> <li>Focus Areas for next quarter</li> <li>Modifications Updates</li> </ul>   | <ul style="list-style-type: none"> <li>Continue early engagement with customers leading up to payment due date.</li> <li>Continue to monitor closely organisation's using Credit Agency alerts/reporting.</li> </ul>  |